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## **Red Hat Evolves Cloud Offerings with Private Cloud Architecture Course**

Red Hat Cloud Architecture course brings skills and state-of-the-art best practices to enable enterprise IT to compete in the cloud era

RALEIGH, N.C.--(BUSINESS WIRE)--Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, today announced that it has launched a new Red Hat Training course focused on building skills to launch world-class private cloud deployments using Red Hat technology and solutions. The Red Hat Cloud Architecture course trains participants on a range of skills needed to plan, build and manage private clouds. It brings together the full suite of Red Hat products, including Red Hat Enterprise Linux, JBoss Enterprise Application Platform, Red Hat Enterprise Virtualization, Red Hat Network Satellite, JBoss Operations Network and Red Hat Enterprise MRG. Red Hat Cloud Architecture (CL350) is the first published course in Red Hat's cloud curriculum and is expected to be followed this fall by an additional course focused on Red Hat's Infrastructureas-a-Service (laaS) product, Red Hat CloudForms.

With the Red Hat Cloud Architecture training course, organizations working to develop and implement a private cloud strategy will learn how Red Hat's modular and open technology portfolio can be integrated into their cloud architecture. The two-day course is designed for IT architects who require a detailed understanding of Red Hat cloud capabilities and wish to gain the knowledge needed to select the right components and develop applications for their organization's private cloud. Students will participate in a detailed task-oriented, hands-on

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introduction to laaS clouds by exploring a private cloud computing reference architecture built with Red Hat solutions. Throughout the course, students will perform tasks with this private cloud including deploying hypervisor hosts, deploying virtual machines in the cloud and managing the virtual machine lifecycle and resources. The course targets experienced IT professionals who are responsible for using Red Hat technologies to deploy in the cloud and technical decision-makers seeking a technical overview of Red Hat's private laaS cloud reference architecture.

"We've worked closely with Red Hat for many years to provide customers with world-class Red Hat Training offerings covering product areas such as Red Hat Enterprise Linux and JBoss Enterprise Middleware," said Bret C. Johnson, Global Knowledge Senior Director, Worldwide Partner Programs. "We've seen great demand for resources and training around cloud computing and Red Hat's new cloud training offering comes at an ideal time to help enterprise customers determine their private cloud strategy."

"We have been investigating building a private cloud infrastructure here at RealtyWEB.NET for some months. It became clear that we needed additional information in order to plan for and build a private/hybrid cloud. We have been looking into the technology as a way to promote up-time, increase flexibility in our infrastructure and enhance our disaster recovery plans," said Bradley Corner, Information Systems Manager at RealtyWEB.NET. "As an RHCSA, I participated in the pilot course for Red Hat's new Cloud Architecture training offering. I came away with a better understanding of what the Red Hat offering was and how it is structured. The hands-on experience I gained with going through the process of building a private cloud has given me the tools to make an informed decision on my company's entry into cloud computing."

"One of the primary barriers to adoption of cloud computing is the scarcity of skills," said Scott Crenshaw, vice president and general manager, Cloud Business at Red Hat. "For years Red Hat has been helping customers around the world implement clouds, and has developed an extensive set of best practices for the planning, design, implementation and management of clouds. With this course, we're sharing the methodologies and best practices we've developed, with one goal: making the benefits of cloud a reality for more and more users."

The Red Hat Cloud Architecture (CL350) course is available worldwide today. For more information or to sign up for a course, visit https://www.redhat.com/courses/cl350 red hat cloud architecture/.

To learn more about this announcement, join our cloud technology update webcast, taking place at 10am PT / 1pm ET on June 23, 2011. To join the live broadcast or to view the replay of the webcast, visit http://www-waa-akam.thomson-webcast.net /us/dispatching/?event\_id=9dde431e9815d18719fd38e406dedb59&portal\_id=af9b227bf07c733390c2738ee0330646.

For more information about Red Hat Cloud, visit www.redhat.com/cloud.

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## About Red Hat, Inc.

Red Hat, the world's leading provider of open source solutions and an S&P 500 company, is headquartered in Raleigh, NC with over 65 offices spanning the globe. CIOs ranked Red Hat as one of the top vendors delivering value in Enterprise Software for seven consecutive years in the CIO Insight Magazine Vendor Value survey. Red Hat provides high-quality, affordable technology with its operating system platform, Red Hat Enterprise Linux, together with virtualization, applications, management and Services Oriented Architecture (SOA) solutions, including Red Hat Enterprise Virtualization and JBoss Enterprise Middleware. Red Hat also offers support, training and consulting services to its customers worldwide. Learn more: http://www.redhat.com.

## **Forward-Looking Statements**

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to delays or reductions in information technology spending, the effects of industry consolidation, uncertainty and adverse results in litigation and related settlements, the integration of acquisitions and the ability to market successfully acquired technologies and products; the ability of the Company to effectively compete; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Annual Report on Form 10-K (copies of which may be accessed through the Securities and Exchange Commission's website at http://www.sec.gov), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as the earthquakes and related events in Japan. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of the press release.

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